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WATERFORD SCHOOL DISTRICT  
Board of Education  
501 N. Cass Lake Road  
Waterford, Michigan 48328

ITEM NO.:	New Business a (2) Superintendent's Recommendation 55-24-25
TOPIC:	SCHOOL BUS LEASES 2026 - TRANSPORTATION

Waterford School District Administration sought proposals for School Bus Leases, (36) month period as follows:

- Three (3) – 54 Passenger Orthopedic Lift School Buses – Diesel or Gasoline, per district specifications

The proposals include a “Bumper to Bumper” warranty for the duration of the lease period and unlimited mileage. Vehicle delivery must be between April 1<sup>st</sup> and 13<sup>th</sup>, 2026, and not before April 1, 2026 as the current leases expire on March 31, 2026. At the end of the current leases, all vehicles will be turned over to the leasing vendor.

Administration requested lease bids earlier than usual due to anticipated delays in the production timeline for these vehicles.

Only one response which met specifications was received.

It is recommended that the Board of Education enter into a contract with Hoekstra Transportation to lease the three (3) passenger buses for a three year term as follows:

Three (3) 54 Passenger Orthopedic Lift School Buses at \$29,807 per each for an annual cost of \$89,421.

Funding Source: General Fund

Resource Persons: Karen Hildebrandt, Assistant Superintendent, Business & Operations  
Amy Dagenhardt, Director of Finance & Budget  
Jim Beaver, Director Safety, Security and Health

Date of Meeting: April 17, 2025

**PROJECT: WATERFORD SCHOOL DISTRICT - LEASE OF SCHOOL BUSES -April 2026**

BID OPENING DATE: TUESDAY, March 25, 2025-2:00 PM

VENDOR	FAM DISC	IRAN	BID BOND	BASE BID		Rate- mileage addl miles			Meet Specs?	Mfg	Estimated Delivery Date		
				Lease Price									
HOEKSTRA TRANSPORTATION				Unlimited Miles	12, 0000 Miles								
54 Pass Orthopedic Lift Bus-Diesel or Gasoline	Y	Y		\$29,807.00	\$29,156.00	\$0.60	Y	Thomas	April 2026				
						E-MAIL: <a href="mailto:scoulter@hoekstrainc.com">scoulter@hoekstrainc.com</a>							
						*Payment Terms:							
						<ul style="list-style-type: none"> <li>• Mileage Allowance for 12,000 Annual Option only: \$.60 per Mile Charge over Allowance</li> <li>• Lessee is responsible for Insurance, Maintenance, and Operation.</li> <li>• Equipment must be turned back to Hoekstra Equipment Leasing LLC at termination of the lease in accordance with conditions of the contract.</li> <li>• To secure the vehicle, we will require a signed proposal or purchase order.</li> <li>• Payments proposed are based on the U.S. Department of the Treasury – Daily Treasury Par Yield Curve Rates as published on the date of this proposal. Any change to this rate from the date of proposal to final delivery may require adjustment to the payment.</li> <li>• Hoekstra Equipment Leasing LLC reserves the right to pass on manufacturing surcharges resulting from policies such as tariffs, that are announced from time of order to production start.</li> <li>• First payment due upon delivery for each unit. Due to supply chain and production delays, orders with multiple units may not complete at the same time.</li> </ul>							
MIDWEST TRANSIT													
54 Pass Orthopedic Lift Bus-Diesel or Gasoline	Y	Y		No Bid	\$38,237.00		Y (59 Passenger)	IC -International	4/10/2026				

- Due to the uncertainty of the current world markets, Midwest Transit Equipment reserves the right to pass on any price increases that are beyond our control, during the period from order to the production of your buses. These may include any manufacturer materials surcharges, or tariffs that may be imposed during that time. Should such increases occur, Midwest Transit will contact the Waterford School District immediately to update the pricing quote. If the Waterford School District rejects the price increases, Midwest Transit reserves the right to cancel the order without penalty.