

WATERFORD SCHOOL DISTRICT
Board of Education
501 N. Cass Lake Road
Waterford, Michigan 48328

ITEM NO.:	New Business a (1) Superintendent's Recommendation 54-24-25
TOPIC:	SCHOOL BUS LEASES 2025 - TRANSPORTATION

Waterford School District Administration sought proposals for School Bus Leases, (36) month period as follows:

- Two (2) – 54 Passenger Conventional with Air Conditioning- Diesel, per district specifications
- Two (2) – 77 Passenger Conventional- Diesel, per district specifications

The proposals include a “Bumper to Bumper” warranty for the duration of the lease period and unlimited mileage. Vehicle delivery must be between Aug. 1st and 13th, 2025, and not before July 1, 2025. The current leases expire on July 31, 2025. At the end of the current leases, all vehicles will be turned over to the leasing vendor.

Only one response which met specifications was received.
It is recommended that the Board of Education enter into a contract with Hoekstra Transportation to lease the four (4) passenger buses for a three year term as follows:

Two (2) 54 Passenger Buses at \$26,452 per each for an annual cost of \$52,904
Two (2) 77 Passenger Buses at \$27,503 per each for an annual cost of \$55,006

Funding Source: General Fund

Resource Persons: Karen Hildebrandt, Assistant Superintendent, Business & Operations
Amy Dagenhardt, Director of Finance & Budget
Jim Beaver, Director Safety, Security and Health

Date of Meeting: April 17, 2025

PROJECT: WATERFORD SCHOOL DISTRICT - LEASE OF SCHOOL BUSES -Aug 2025								
BID OPENING DATE: TUESDAY, March 25, 2025-2:00 PM								
VENDOR	FAM DISC	IRAN	BID BOND	BASE BID				
				Lease Price				
				Unlimited Miles	12, 0000 Miles	Meet Specs?	Mfg.	Estimated Delivery Date
HOEKSTRA TRANSPORTATION								
54 Pass/Diesel (2)	Y	Y		\$26,452.00	\$25,005.00	Y	Thomas	August 2025
77 Pass/Diesel (2)	Y	Y		\$27,503.00	\$26,346.00	Y	Thomas	August 2025
MIDWEST TRANSIT								
54 Pass/Diesel (2)	Y	Y		N/A	\$23,307.00	N	IC - International	8/10/2025
77 Pass/Diesel (2)	Y	Y		N/A	\$27,643.00	N	IC - International	8/10/2025
AUGUST 2025 LEASE BUS BID CLARIFICATIONS - Due to the allotted time from bid to delivery, new buses could not be quoted and built in time to meet the delivery timeline for these buses. - Midwest Transit Equipment has an alternate quote of off lease 2020 IC CE conventional buses. These buses closely match your specifications and will come with new bus type warranty coverages. See included warranty documents for detailed information. - One of the CRS seat buses has a ThermoKing SR-50 roof AC unit. The second unit will have a new, Trans Air 68,000BTU rear bulkhead mount AC unit installed. - The 77 passenger buses quoted are stock units that are built and closely match Waterford School Districts specifications. Specifications are included in the quote. - Specified DVR systems will be installed by Midwest Transit Equipment during prep prior to delivery.				4-1-25 Email Response = Midwest Transit took exception to the unlimited mileage pricing request. We don't like having the potential for a bus coming back to us with higher than expected mileage, which would greatly reduce our resale value on the bus, which is one of the major factors in calculating our residual value. Midwest Transit charges .35 cents per mile overage for any mileage past 36,000 miles in the 3 year lease. Please let me know if you have any other questions. Tim Picmann Regional Sales Manager-Southeast Michigan Midwest Transit Equipment 586-201-1767 tim.picmann@midwesttransit.com Visit us at- www.midwesttransit.com				